

Project No.	Project Title & Project Description including skill sets & Expected learning:
Project 1	<p data-bbox="323 136 1390 188">Title: JPMC CIB Research & Analytics, Markets - Comprehensive Capital Analysis and Review (CCAR) & Sales</p> <p data-bbox="323 219 1385 436">The Commercial & Investment Bank Research & Analytics is an integrated specialist team covering Origination (Banking and Markets), Products (Securities Services and Treasury Services), Research, Data Analytics and Strategy globally. We help global corporations, institutions and organizations of all sizes grow their businesses by providing cutting edge analytics and solutions. This group provides you an opportunity to collaborate and work in a high paced global environment and develop a wide range of technical (financial, analytical, quantitative, and coding) and interpersonal skills. Depending upon the function you are part of, you will be making an impact in providing solutions to our Commercial & Investment Banking clients.</p> <p data-bbox="323 474 501 501"><u>What to Expect</u></p> <p data-bbox="323 539 1209 566">Comprehensive Capital Analysis and Review (CCAR) & Sales, Markets Group</p> <p data-bbox="323 604 1385 712">J.P. Morgan's Markets Group (part of CIB Research & Analytics) in Mumbai was set up as an extension of the Firm's global markets teams across regions. It's a growing team covering multiple asset classes within the Markets umbrella – FI /Equities - across geographies. The activities can be broadly bucketed as Sales, Trading & Structuring, Finance and Sales support.</p> <p data-bbox="323 750 1070 777">The team is based out of L&T office of J.P. Morgan in Powai, Mumbai.</p> <p data-bbox="323 815 568 842"><u>Job Responsibilities:</u></p> <p data-bbox="323 880 616 907"><u>You'll make an impact by</u></p> <ul data-bbox="424 945 1385 1787" style="list-style-type: none"> • Perform in-depth data analysis, using statistical and machine learning modeling techniques including decision trees, neural networks, to creatively build predictive or explanatory models • Devising/improving models on new/existing regression analysis. This includes coding the entire statistical methodology in R, Python • Translate business needs into quantitative analyses and tools; communicate complex results to senior stakeholders in a clear and precise manner • Develop metrics and statistical model prototypes that can be used to influence business outcomes. • India location is now responsible for the entire forecast modelling using quantitative and advanced statistical techniques and presenting to regulators and OC committee since last year. • Lead and participate in ad-hoc projects as needed by senior management or regulatory initiatives • Work as part of a sales team that focuses primarily on fixed income derivatives and structured investment products. Devise and provide pricing on derivative structures using internal pricing models and help with post trade process like instrument creation, assist with booking, note issuance process, term sheet preparation. • Analyzing the research reports and trade ideas from various sources and generating strategies relevant for our client base. • Combining the product knowledge with the market research and generating pitch books / factsheets which highlight why a particular product is suited for the current environment. • Taking responsibility for post trade lifecycle events and assist with any client queries (settlements issues, lifecycle calculations, reconciliations, legal document checks). • Influence the process improvement and automation agenda for the sales team. Develop process automations for daily tasks. Make use of automated pricing tools from the desks, contribute to the development to meet client's needs and help roll-out the capabilities to clients. <p data-bbox="323 1825 863 1852"><u>Required qualifications, capabilities and skills:</u></p> <ul data-bbox="424 1890 1385 2161" style="list-style-type: none"> • Experience of working on R/Python statistical, analytical and machine learning libraries. • Knowledge of probability theory, statistics and machine learning would be an advantage. • Advanced user of MS Office suite, including Word and PowerPoint • Close attention to detail and ability to work to very high standards • Strong quantitative and analytical skills • Strong communication skills (both written and verbal) and ability to present findings to a non-technical audience

	<ul style="list-style-type: none"> • Ideal candidates for these positions would be graduates/post-graduates with good academic records from esteemed universities with some exposure to finance/actuaries/accounting and/or derivatives. • Strong knowledge of Equities, Forex, Rates, Fixed Income or Commodities • Team collaboration skills in a multi-location set up (working closely with teams based across regions) <p><i>Applications will be reviewed on a rolling basis. We strongly encourage you to submit your application as early as possible as programs will close once positions are filled</i></p> <p><u>Join Us</u></p> <p>At J.P. Morgan, we're creating positive change for the diverse communities we serve. We do this by championing your innovative ideas through a supportive culture that helps you every step of the way as you build your career.</p> <p>J.P. Morgan's Markets Group provides a challenging work environment and excellent opportunities to learn and grow both at the CIB R&A and in the Firm's global network.</p> <p>If you're passionate, curious and ready to make an impact, we're looking for you.</p>
<p>Project 2</p>	<p>Title: JPMC CIB Research & Analytics, Markets - Trading and Structuring</p> <p>We help global corporations, institutions and organizations of all sizes grow their businesses by providing cutting edge analytics and solutions. This group provides you an opportunity to collaborate and work in a high paced global environment and develop a wide range of technical (financial, analytical, quantitative, and coding) and interpersonal skills. Depending upon the function you are part of, you will be making an impact in providing solutions to our Corporate & Investment Banking clients.</p> <p><u>What to Expect</u> Trading & Structuring</p> <p>J.P. Morgan's Markets Group (part of CIB Research & Analytics) in Mumbai was set up as an extension of the Firm's global markets teams across regions. It's a growing team covering multiple asset classes within the Markets umbrella – FI /Equities - across geographies. The activities can be broadly bucketed as Sales, Trading & Structuring, Finance and Sales support.</p> <p>The team is based out of L&T office of J.P. Morgan in Powai, Mumbai.</p> <p>The Structuring and Trading team in Mumbai will be part of the Global Equity and Credit Derivative Groups. The work involves maintenance, creation and development of new tradable assets, on which J.P. Morgan sells derivative products to clients (delta one swaps, notes, certificates, options etc.). The key responsibilities of the team include back testing and analysis of existing and new proprietary strategies, structuring and pricing of derivative products, making marketing material and legal documents etc.</p> <p><u>You'll make an impact by</u></p> <ul style="list-style-type: none"> • Idea analysis and generation: Working with the Structuring/Sales desks on various flow and tailor made structuring requests, building models in excel, back-testing of strategies, reconciling back-tests prepared in parallel. Expected to take up initiatives to come up with product ideas based on market research and analysis. • Model development: Perform in-depth data analysis, using statistical and machine learning techniques, to creatively build alpha-generating investable index strategies catering to the diverse needs of institutional clients. • New product development: Implementing new ideas that team generates, devising/improvising on new strategies, coding and backtesting strategies in Python. • Product Pricing: Devise and provide pricing on derivative structures using internal pricing models as per the client requirements. • Maintenance of existing Systematic Trading Strategies: J.P. Morgan is one of the leading providers of investable indices to its clients. Candidate will be required to learn these complex strategies and maintain them on a python based platform which involves reconciliation of existing strategies, coding trading and client specific reports. • Platform Development: Role offers good opportunities to independently suggest ideas and drive J.P. Morgan Investable Indices platform development. • Business Intuition: Translate business needs into quantitative analyses and tools; communicate complex results to senior stakeholders in a clear and precise manner. • Market Monitoring: Compile periodic reports on key developments in the economy, interest rate and currency markets and providing customized market outlook based on internal market research reports.

	<p><u>Required qualifications, capabilities and skills:</u></p> <ul style="list-style-type: none"> • Strong knowledge and experience in pricing of derivatives – indices, futures and options • Strong knowledge of Equities, FX, Rates, Credit or Commodities • Proven experience programming in any object oriented programming language or functional (statistical/numerical) programming language (Python, R etc.) • Analytical aptitude and ability to learn financial concepts • Knowledge of probability theory, statistics and machine learning would be an advantage. • Advanced user of MS Excel (VBA knowledge would be an advantage) • VBA and any programming language knowledge can be an advantage • Team collaboration skills in a multi-location set up (working closely with teams based across regions) • Ability to present findings to a non-technical audience • Must be willing to work in Asia, UK or US hours depending on the alignment of work. • Close attention to detail and ability to work to very high standards • Pursuing a qualification degree with expected completion date in 2026 <p><i>Applications will be reviewed on a rolling basis. We strongly encourage you to submit your application as early as possible as programs will close once positions are filled</i></p> <p><u>Join Us</u></p> <p>At J.P. Morgan, we're creating positive change for the diverse communities we serve. We do this by championing your innovative ideas through a supportive culture that helps you every step of the way as you build your career.</p> <p>J.P. Morgan's Markets Group provides a challenging work environment and excellent opportunities to learn and grow both at the CIB R&A and in the Firm's global network.</p> <p>If you're passionate, curious and ready to make an impact, we're looking for you.</p>
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<p>Project 3</p>	<p>Title: JPMC CIB Research & Analytics, Markets - Chief Data Analytics office</p> <p>The Commercial & Investment Bank Research & Analytics is an integrated specialist team covering Origination (Banking and Markets), Products (Securities Services and Treasury Services), Research, Data Analytics and Strategy globally. We help global corporations, institutions and organizations of all sizes grow their businesses by providing cutting edge analytics and solutions. This group provides you an opportunity to collaborate and work in a high paced global environment and develop a wide range of technical (financial, analytical, quantitative, and coding) and interpersonal skills. Depending upon the function you are part of, you will be making an impact in providing solutions to our Commercial & Investment Banking clients.</p> <p>Short Description:</p> <p>Ideal role for strategic thinkers with strong business acumen who are passionate about driving business growth in a data-driven manner</p> <p>Description:</p> <p>This group helps the firm achieve its growth objectives and solve complex business problems.</p> <p>The Business Intelligence Unit is a revenue growth focused team, with the mandate to use data-driven approaches to identify, prioritize and accelerate high-value opportunities for the Global Banking business. We leverage existing and new data sets, both JPMC-proprietary and third party market research, to identify the best opportunities for Global Banking to profitably add new clients and deepen existing relationships, thereby increasing penetration of total addressable market (TAM). We focus on strategic problem-solving across business, product, and functional areas, with the collective goal of improving the bank's operating and financial performance and client experience.</p> <p>Job Summary:</p> <p>You will leverage problem solving skills, business acumen and data science to drive the bank's data-driven growth objectives. You will build a deep understanding of the business, as well as various internal and external data assets to develop actionable business plans and go-to-market strategies. You will alongside experienced professionals to establish trusted partnerships with</p>
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	<p>senior leaders. Our mission is to identify the most actionable opportunities to grow revenue, reduce risk or achieve other business objectives.</p> <p>Job Responsibilities:</p> <ul style="list-style-type: none"> • Support a portfolio of growth initiatives, leading to actionable outcomes for senior leaders to execute • Build a strong understanding of the bank's business model • Demonstrate strategic thinking to solve business problems using data • Ideate, Design and Prototype solutions using advanced analytics / AI / ML • Aid in crafting clear and compelling narratives, leveraging creative data visualization to get buy-in from stakeholders • Participate in market research, data aggregation, and analysis to build solutions <p>Required qualifications, capabilities and skills</p> <ul style="list-style-type: none"> • B. Tech / Dual Degree • Strong interest in Strategy and Data Analytics • Familiarity with large data sets, analytical tools, and problem-solving techniques • Strong business acumen and learner mindset • Basic knowledge of programming languages such as Python, R, or SQL • Interest in learning tools like Alteryx, Tableau, and QlikSense • Ability to derive actionable insights from data to support business growth <p>Preferred qualifications, capabilities, and skills:</p> <ul style="list-style-type: none"> • Additional qualification in data science / business analytics • Pursuing a degree with expected completion in 2026 <p><i>Applications will be reviewed on a rolling basis. We strongly encourage you to submit your application as early as possible as programs will close once positions are filled.</i></p>
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Key Metrics:

Project No.	CGPA Cutoff	Broad project domain	Project area	Discipline of students	Monthly stipend
Project 1	7+	<u>CIB Research & Analytics</u>	<u>Markets - Sales and Comprehensive Capital Analysis and Review (CCAR)</u>	BE/Dual Degree/Masters (Preferably Computer Science Electronics & Instrumentation Electronics & Communication Economics Mathematics)	INR 1,50,000 per month + Relocation Assistance (one time) : 1,00,000
Project 2	7+	<u>CIB Research & Analytics</u>	<u>Markets - Trading and Structuring</u>	Preferably people with Dual/Masters (all branches , those who can continue both semesters)	INR 1,75,000 per month + Relocation Assistance (one time) : 1,00,000
Project 3	7+	<u>CIB Research & Analytics</u>	<u>Chief Data Analytics Office</u>	Both BE/Dual Degree (preferably CS & IT specializations)	INR 1,75,000 per month + Relocation Assistance (one time) : 1,00,000