



Birla Institute of Technology & Science, Pilani
K K Birla Goa Campus

Ref.: BPGC/PUR/RC/2024-25/007

Date: 24/04/2024

To:

M/s Ramnath Enterprises

4/249/4, Chirantan Apartment, Block A,

Nevgi Nagar, Rua De Ourem Panaji Goa – 403 001.

Sub: Annual Rate Contract year 2024-2025 (RC) for the supply of Chemical, Glassware and plasticware.

Dear Sir/ Madam,

I am directed to state that your above offer has been accepted for the supply of Laboratory glassware. under Annual Rate Contract (AMC) based on manufacturer price list with following terms:

Sr. No.	Terms	Description
1.	Discount	As per attached Annexure.
2.	GST	As applicable.
3.	Delivery	Free delivery at BITS Pilani K. K. Birla Goa campus.
4.	Price List effective	FY 2024 – 2025.
5.	Duration	1 st April 2024 – 31 st March 2025

1. The new price list shall remain valid for the duration of ARC 2024-2025.
2. The purchase orders placed from time to time are to be executed at the earliest but delivery must be completed within the delivery schedule mentioned on the order copy. In case of failure to comply with the date of delivery, liquidity damage will be imposed @ 0.5 % per week subject to a maximum of 5 % of undelivered portion of material.
3. Payment will be made for the material received in good condition only defective supply if any has to be replaced by you free of cost failing which rate contract is liable to be terminated and payment if already made will be deducted from any of your bill pending with us.
4. In case you are not in a position to execute our order within the stipulated period, you may inform us immediately so that we may cancel our order and procure it from the other sources. As far as possible, please submit only one bill against an order. You shall be responsible for any loss damage or shortage of material in transit.



Birla Institute of Technology & Science, Pilani
K K Birla Goa Campus

5. **Fall Clause:** If the Rate Contract reduces its price or sells or even offers to sell the Rate Contracted Goods following conditions of sale similar to those of the Rate Contract at the price lower than the Rate Contract price to any person or Organization during the currency of the Rate Contract. Rate Contract price will be automatically reduced with effect from the date for all the subsequent supplies under the Rate Contract and Rate Contract amended accordingly.
6. **Parallel Rate Contract:** BITS PILANI K.K. BIRLA GOA CAMPUS reserves the right to conclude more than one Rate Contract for the same item.
7. Please forward 3 copies of the current price list. Additions and deletions of item/s in the Price list may also be communicated.

Kindly acknowledge by returning the duplicate copy of this ARC duly accepted signed & Stamped. On receipt of the same, we shall commence placement of orders for our requirement.

The order will be placed on : M/s RAMNATH ENTERPRISES 4/249/4, Chirantan Apartments, Block A, Nevgi Nagar, Rua De Ourem Panaji – Goa 403 001.

IMPORTANT-

1. If you are not able to execute our order within the due date, you have to inform us in writing to take further necessary action.
2. Please inform us the name of the person who will collect orders /rejected Material and correspondence if any from our campus. The authority letter should consist of the details of the person, his signature, mobile no, phone no etc.

For **BITS PILANI – K.K. BIRLA GOA CAMPUS**

AUTHORIZED SIGNATORY

Acknowledgment & Acceptance

We hereby acknowledge receipt of the Rate-Contract and Acceptance as per terms mentioned above.

(SIGNATURE AND STAMP SEAL)



Annexure – A (BPGC/2024-2025/RC/007)

Sr. No.	Product / Particulars	Discount (%)	Make / Manufacturer
1.	Glassware	25 %	● Glassco
	Metalware	15 %	
	Plasticware	15 %	
	Instrument	15 %	
2.	Filters	20 %	● Macherey Nagel.
3.	Laboratory Plastic ware	15 %	● PlastX
4.	Laboratory chemicals	20%	● Himedia.
	Cold	5%	
	Dehydrated Media	20%	
	Plasticware	20%	
5.	LPE (Consumable), TPE (Consumable), ELED (Consumable)	15%	● Thermo Fisher
	Qualigens (Chemicals)	40%	
	Fisher (Chemicals)	25%	
	Alpha (Chemicals)	10%	
	Accross (Chemicals)	10%	
6.	Chemicals	40%	● Loba

For **BITS PILANI – K.K. BIRLA GOA CAMPUS**

AUTHORIZED SIGNATORY

Note for Approval**Sub: Proposal for Rate Contract – Biochemicals, Consumables, etc.**

- To carry out experiments in Labs, it is necessary to procure various types of Chemicals, Biochemicals, Consumables, Kits and Instruments.
- The rate contract for supply of Biochemicals, Consumables by M/s Ramnath Enterprises expired on 31.03.2024 hence to renew the same we obtained the rates from M/s Ramnath Enterprises and the party has proposed to supply as per below mentioned discount structure.
- All the catalogues received along with the proposals have been retained by purchase and a summary of discounts offered on the catalogue price list is given in the table below:


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	Dehydrated Media	20%	
	Plasticware	20%	
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	Qualigens (Chemicals)	40%	
	Fisher (Chemicals)	25%	
	Alpha (Chemicals)	10%	
	Accross (Chemicals)	10%	
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Terms & Conditions:

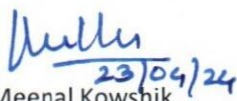
- Prices quoted in the catalogue for 2024-25 are ex-stock & valid till 31.03.2025.
- Payment to be made within 30 days from receipt of material.
- GST will be @18 %.
- Orders to be placed in the name of M/s Ramnath Enterprises.
- Material ordered will be delivered to our Institute (FOR – BITS Pilani K.K. Birla Goa Campus).
- Liquidity Damages: In case of failure to adhere to order schedule, liquidity damage will be imposed @ 0.5 % per week subject to maximum of 5 % of undelivered portion of material.
- Shelf life of the product has to be minimum 1 year from the date of delivery.
- Replacement policy : Nonperformance of the product should be replaced within stipulated time frame.

- Approval is requested placing a Rate Contract with **M/s Ramnath Enterprises** for supply of Laboratory chemicals, glassware, consumables etc. at the rates indicated in the price list of the catalogues and applicable discounts as above.

Submitted for kind approval.


Mr. Surendra U. Kinlekar
(Purchase Manager)


Mr. Ian Francis Sardinha
(Finance Head)


Prof. Meenal Kowshik
Dean (Administration)

Approved / Not Approved

RECEIVED ON : 20/04/24
CLEARED ON : 23/04/24.


DIRECTOR

23 APR 2024

RAMNATH ENTERPRISES

4/294/4 Chirantan Apt Neugi Nagar, Rua- De- Ourem, Panaji Goa, Mob. No: 9172420511/9422455328
Chemical & Glassware: sales.ramnathenterprises@gmail.com, Instruments: sales1.ramnathenterprises@gmail.com,
Accounts: accts.ramnathenterprises@gmail.com
(Dealers in glassware, Laboratory chemicals, Instruments, Dehydrated media, commercial chemicals etc.)
GST NO: 30AIRPD1636L1ZC

Annual Rate Contract for Supplying Chemicals/Glasswares/Plasticwares for The Year 2024-25

REFNO- RAM24-25/RE/BITS/0032

Date: 12/04/2024

This contract is being signed by and between

M/s Ramnath Enterprises
4/294/4 Chirantan Apt Neugi Nagar,
Rua- De- Ourem
Panaji Goa.

AND

BITS PILANI
BITS PILANI, K K Birla Goa Campus
NH- 17B, Zuarinagar, South Goa, Goa-403726

This contract has been made effective on **01/04/2024** and shall remain into effect till **31/03/2025** as per below mentioned terms and conditions:

- 1) Rate- Rates shall be as per valid pricelist for the year 2024-25, unless changed by the principal supplier. Any change in pricing shall be intimated to you and charged accordingly with immediate effect after your acceptance.
- 2) Discount- We accepts to offer below mentioned discount on current pricelist.

Sr. No.	Make	Particulars	Discount
1	Glassco ✓	Glassware	25%
		Metalware	15%
		Plasticware	15%
		Instrument	15%
2	Loba	Chemicals	40%
3	Macherey Nagel	Filters	20%
4	PlastX	Plasticware	15%
5	Himedia	Chemicals	20%
		Cold	5%
		Dehydrated Media	20%
		Plasticware	20%



6	Thermo Fisher	LPE (consumable) TPE (consumable) ELED (consumable)	15%
		<u>Chemicals</u> Qualigens Fisher Alpha Accross	40% 25% 10% 10%

- 3) *Delivery- Goods shall be delivered to your warehouse within the stipulated time only after receiving the confirmed irrevocable purchase order.*
- 4) *Manufacturer guarantee- In case of any manufacturing defect the material shall be replaced as per the manufacturers guarantee.*
- 5) *Taxes- As applicable and as in force on the date of supply of the goods to your warehouse.*
- 6) *Payment- payment shall be made against our bills within 30 days after receipt of the goods.*
- 7) *Liquidated change- Not applicable.*
- 8) *Special rates shall be considered for bulk quantities ordered to be supplied in single lot.*

If any of the above terms and conditions is violated then either party has the right to terminate the contract.

Both the parties agree to the above.



(Ramnath Enterprises)

Renewal of Rate Contract - Ramnath Enterprises

1 message

Procurement Office @ BITS Pilani K K Birla Goa Campus <procurement@goa.bits-pilani.ac.in>

Tue, Apr 2, 2024 at 12:10 PM

To: Ramnath Enterprises <sales.ramnathenterprises@gmail.com>, Nagesh Dalal <nagesh_dalal@yahoo.com>

Dear Sir/Madam,

Wishes for the day!

Hope you are doing well.

Request you to share with me the current revised price list and authorization certificates for the FY 2024-2025 for below mentioned Make/Manufacturers, also confirm if there are any changes in the discount structure.

We Will be renewing the Rate contract for the year 2024-2025 for below Make/Manufacturers.

Sr. No.	Product / Particulars	Discount (%)	Make / Manufacturer
1.	Glassware	25 %	✓ • Glassco
	Metalware	15 %	
	Plasticware	15 %	
	Instrument	15 %	
2.	Filters	20 %	✓ • Macherey Nagel.
3.	Laboratory Plastic ware	15 %	✓ • PlastX
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	Cold	5%	
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	Plasticware	20%	
5.	LPE (Consumable)	15%	✓ • Thermo Fisher
	TPE (Consumable)		
	ELED (Consumable)		
6.	Chemicals	40%	✓ • Loba

Quick revert appreciated!

Thanks in advance,

Raghunath R. Naik

Office Assistant - Purchase Team

BITS PILANI, K K Birla Goa Campus
NH- 17B, Zuarinagar, South Goa, Goa-403726
Email : procurement@goa.bits-pilani.ac.in
Tel. No. : +91 8322580137 / 390 / 391
Our GST # 30AAATB2599R1ZC

Note- Please do not change subject line and RFQ number in all future correspondence.

Nagesh - 9422455328



ISO 9001:2008 | OHSAS 18001:2007
Certified Company

Glassco Laboratory Equipments Pvt. Ltd.
1st Floor, C-90, DDA Shed, Okhla Phase-1,
New Delhi-110020 (India)
Tel.: +91-49054807
E-mail: delhi@glasscolabs.com

Ref: No. GLASSCO/AL/2418/2024-25

Date: 03.04.2024

To,
The Purchase Officer
Birla Institute of Technology & Science, Pilani
K.K. Birla Goa Campus
Near NH17B, Bypass Road Zuarinagar
Goa 403726 India

Sub: Authorization Letter of 'Glassco' brand of Laboratory Glassware's /Plastic Ware & Other Consumable Items for the year 2024-25.

Dear Sir,

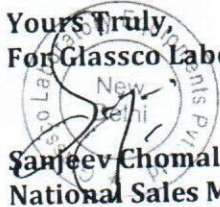
We, M/s Glassco Laboratory Equipments Pvt Ltd. who are established and reputable manufacturers of 'Glassco' Brand of laboratory Glassware and instruments having manufacturing unit at Manglai, P.O. Khudda Kalan, Ambala Cantt-133004 (India) do hereby authorised M/s. Ramnath Enterprises,-4/249/4,Chirantan Apartment, Block-A,Neugi Nagar, Near Jairam Complex,Rua- De -Ourem Panaji-Goa,403001. Mob : 9172420511 Email Id: sales.ramnathenterprises@gmail.com Quote, submit for the bid goods manufactured by us (laboratory glassware's and other allied Consumables).

We affirm that all terms & conditions in above mentioned offer will be purely between you and the aforesaid dealer. We also confirm the full responsibility for the genuinely & warranty (in any) of the Glassco range of products supplied through above mention dealer.

The Above authorization is valid till 31.03.2025.

Thanking You

Yours Truly,
For Glassco Laboratory Equipments Pvt Ltd.


Sanjeev Chomal
National Sales Manager

Glassco Laboratory Equipments Pvt. Ltd.

Manglai, P.O. Khudda Kalan, AMBALA CANTT - 133 004, Haryana (India)

Tel.: 0091-171-6451250, 2891633 | Fax: 0091-171-2891632

E-mail: info@glasscolabs.com

CIN: U51909HR2009PTC039648

Website: www.glasscolabs.com



Ref: MN/AC24-25 /RE-G /4

April 16, 2024

To,

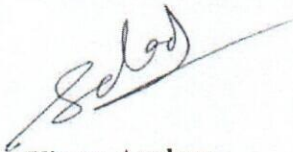
The Director
BIRLA INSTITUTE OF TECHNOLOGY & SCIENCE, PILANI
K.K. BIRLA GOA CAMPUS
Near NH17B, Bypass Road Zuarinagar
Goa 403726 India
Kind Att. Trailokya Joshi (Purchase Dept.)

Sub.: Authority Letter

Dear Sir,

We are authorizing herewith our dealer **M/s. RAMNATH ENTERPRISES, SHOP NO-4/249/4, CHIRANTAN APARTMENT, BLOCK-A, NEUGI NAGAR, NEAR JAIRAM COMPLEX, RUA- DE -OUREM PANAJI-GOA, 403001.** to submit their quotation for Macherey Nagel (MN) for participating in the Tender/Annual Rate Contract for supply of MN Products. This Certificate will be valid up to 31.03.2025.

Yours truly,
For Macherey-Nagel



Vinay. Anchan
Manager- India
sales-in@mfilter.com
Direct: +91-22-66636625
Cell: 9833018245



PlastX Labs Pvt. Ltd.

Ref.: PLPL/BITS/001/24-25

Dated: 02.04.2024

To,
The Purchase Officer
Birla Institute of Technology & Science, Pilani
K.K. Birla Goa Campus
Near NH17B, Bypass Road Zuarinagar
Goa -403726 INDIA.

Dear Sir,

Sub: - Authority Letter for FY-2024-25.

We introduce ourselves as one of the leading manufacturers of plastic lab wares consumables and disposals under the brand name "PLASTX".

We hereby confirm & declare

M/s. RAMNATH ENTERPRISES

4/249/4, Chirantan Apartment, Block-A, Neugi Nagar, Near Jairam Complex,
Rua- De -Ourem, Panaji-Goa-403001.

Mob: 7745805511, Accounts:9172420511

Email: sales.ramnathenterprises@gmail.com, sales1.ramnathenterprises@gmail.com,
accts.ramnathenterprises@gmail.com

GST NO: 30AIRPD1636L1ZC

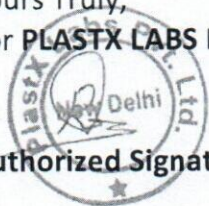
Is our authorized distributor to quote, negotiate & execute supply for all orders against the tender Rate contract for all our Range of Products on behalf of our company.

This authorization is valid till 31st March 2025.

Thanking you

Yours Truly,

For **PLASTX LABS PVT. LTD.**



Authorized Signatory

Plant: 28B, Sector 31 Ecotech-I, Greater Noida, Gautam Buddha Nagar, Uttar Pradesh, 201310, INDIA

Corp Office: - A-245, Okhla Industrial Area, Phase – 1, New Delhi-110020 India Mobile: 9999790300

Email: Info@plastx.in Website: www.plastx.in CIN: U33119DL2005PTC131796



Authorization Letter

Ref. No. MK/D/23-24/003

Date: April 2, 2024

To

The Purchase Officer
BIRLA INSTITUTE OF TECHNOLOGY & SCIENCE, PILANI
K.K. BIRLA GOA CAMPUS
Near NH17B, Bypass Road Zuarinagar
Goa 403726

Sub : Authorization Letter

Dear Sir,

This is to certify that,

M/s. Ramnath Enterprises
Block A Nevgi Nagar, Rua-De-Oureem
4/249/4, Chirantan Apartment
Panaji – 403001

Are our Authorized Dealers. They are authorized to quote for and distribute all our products range such as **Dehydrated Culture Media, Culture Media Bases, Animal Cell Culture, Plant Tissue Culture Media, Molecular Biology, Chemicals, Plasticwares, Filter Papers, Instruments, Personal Care Products, lyophilized Cultures from Microbiologic USA and Acid And Solvents** as per valid Price List of the Company (subject to applicable Taxes extra) on non-exclusive basis.

This Certificate is valid till 31.03.2025

Thanking you,

Yours sincerely,

For, HiMedia Laboratories Pvt. Ltd.,

Sunirmal Nath
Associate VP-Sales & Marketing



REGISTERED OFFICE -

Plot No. C40, Road No. 21Y, MIDC, Wagle Industrial Estate, Thane (West) - 400604, Maharashtra, India.
Tel: +91-22-6147 1919 / 6116 9797 / 6903 4800 Fax: +91-22-6147 1920
Email: info@himedialabs.com | Web: www.himedialabs.com



... expect only quality from us™
CIN : U85195MH1982PTC028194

Date: 12/04/2024

To,
The Purchase Officer,
Birla Institute of Technology & Science,
Pilani, K.K. Birla Goa Campus,
Near NH17B, Bypass Road Zuarinagar,
Goa 403726 India.

Subject: Authorization Letter

Dear Sir,

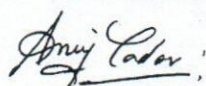
This is to inform you that **Thermo Fisher Scientific India Pvt. Ltd.** is a fully owned subsidiary of **Thermo Fisher Scientific, USA**, which manufactures and supplies products under the brand names of Thermo Scientific, Fisher Scientific.

We authorize **M/s Ramnath Enterprises** as our authorized channel partner to quote, supply & collect payment on our representation at your esteemed organization for following products :-

- Thermo Scientific Pipettes & Tips
- Thermo Scientific Plasticware Nunc & Nalgene
- Thermo Scientific laboratory equipment
- Fisherbrand Consumables range & glassware
- Diversey brand disinfectants
- Gloves, Clean room products, & Labserve plastics

This authorization is valid till 31 March 2025, In case of termination and/or expiration of distribution rights, the distributor shall de-register within 15 days.

For **THERMO FISHER SCIENTIFIC INDIA PVT. LTD.**



Anuj Yadav
Regional Sales Manager - Consumables
Laboratory Solutions India

www.thermofisher.com

Registered Office:
Thermo Fisher Scientific India Pvt. Ltd.

403, 404, Delphi 'B' Wing,
Hiranandani Business Park,

Powai, Mumbai – 400 076,
India.

+91-22-6716 2200 tel
+91-22-6716 2244 fax
1800222230 toll free number
U73100MH2000PTC126872 CIN number

Ref: LOBA/AC24-25/NB-G/7

April 03, 2024

To,

The Purchase Head
BITS Pilani,
K K Birla Goa Campus,
NH 17B, Bypass, Road, Zuarinagar,
Sancoale, Goa 403726.

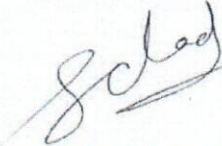
Sub.: Authority Letter

Dear Sir,

We hereby certify that we are the original Manufactures of "LOBA CHEMIE" Brand Laboratory Chemicals and we hereby certify that we are Authorize Importer for **Macherey Nagel (MN) Filter Paper** in India and we would like to inform you that we are authorizing herewith our dealer **M/s. RAMNATH ENTERPRISES, -4/249/4, Chirantan Apartment, Block-A, Neugi Nagar, Near Jairam Complex, Rua- De -Ourem Panaji-Goa, 403001. Mob: 7745805511**, to submit their quotation for LOBA brand Chemicals and Macherey Nagel (MN) Filter Paper for participating in the Tender/Annual Rate Contract on our behalf for supply of Loba Chemie and Macherey Nagel (MN) Products. This Certificate will be valid up to 31.03.2025.

Yours truly,

For LOBA CHEMIE PVT. LTD.


Authorized Signatory



Cc to: M/s. RAMNATH ENTERPRISES – Goa



Birla Institute of Technology & Science, Pilani
K K Birla Goa Campus

Ref.: BPGC/PUR/RC/2023-24/004

Date: 30/05/2023

To:

M/s Ramnath Enterprises

4/249/4, Chirantan Apartment, Block A,

Nevgi Nagar, Rua De Ourem Panaji Goa – 403 001.

Sub: Annual Rate Contract year 2023-2024 (RC) for the supply of Chemical, Glassware and plasticware.

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4. In case you are not in a position to execute our order within the stipulated period, you may inform us immediately so that we may cancel our order and procure it from the other sources. As far as possible, please submit only one bill against an order. You shall be responsible for any loss damage or shortage of material in transit.
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Birla Institute of Technology & Science, Pilani
K K Birla Goa Campus

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For BITS PILANI – K.K. BIRLA GOA CAMPUS

AUTHORIZED SIGNATORY

Acknowledgment & Acceptance

We hereby acknowledge receipt of the Rate-Contract and Acceptance as per terms mentioned above.

(SIGNATURE AND STAMP SEAL)



Birla Institute of Technology & Science, Pilani
K K Birla Goa Campus

Annexure – A (BPGC/2023-2024/RC/004)

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For BITS PILANI – K.K. BIRLA GOA CAMPUS

AUTHORIZED SIGNATORY

BITS, PILANI - K. K. BIRLA GOA CAMPUS

Ref.: NFA/BPGC/INST/23-24/ 123

Date: 24/05/2023

Note for Approval

Sub: Proposal for Rate Contract – Biochemicals, Consumables, etc.

- To carry out experiments in Labs, it is necessary to procure various types of Chemicals, Biochemicals, Consumables, Kits and Instruments.
- The rate contract for supply of Biochemicals, Consumables by M/s Ramnath Enterprises expired on 31.03.2023 hence to renew the same we obtained the rates from M/s Ramnath Enterprises and the party has proposed to supply as per below mentioned discount structure.
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	Cold	5% ✓	
	Dehydrated Media	20% ✓	
	Plasticware	20% ✓	
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Terms & Conditions:

- Prices quoted in the catalogue for 2023-24 are ex-stock & valid till 31.03.2024.
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- GST will be @18 %.
- Orders to be placed in the name of M/s Ramnath Enterprises.
- Material ordered will be delivered to our Institute (FOR – BITS Pilani K.K. Birla Goa Campus).
- Liquidity Damages: In case of failure to adhere to order schedule, liquidity damage will be imposed @ 0.5 % per week subject to maximum of 5 % of undelivered portion of material.
- Shelf life of the product has to be minimum 1 year from the date of delivery.
- Replacement policy : Nonperformance of the product should be replaced within stipulated time frame.

- Approval is requested placing a Rate Contract with M/s Ramnath Enterprises for supply of Laboratory chemicals, glassware, consumables etc. at the rates indicated in the price list of the catalogues and applicable discounts as above.
Submitted for kind approval.

(Purchase Manager)

(Finance Head)

Dr Dean (Admin)

Approved / Not Approved

Suman Kanda
DIRECTOR

26 MAY 2023