



Birla Institute of Technology & Science, Pilani

K K Birla Goa Campus

Ref.: BPGC/PUR/RC/2024-25/005

Date: 24/04/2024

To:

M/s B. Patel & Sons

Ground Floor, 105/12-2,

Yoniesa Apartments, Behind JCB Caculo Consua,

Cortalim, Goa. 403722.

Sub: Annual Rate Contract for the year 2024 - 25 (RC) for the supply of Glassware and plastic ware

Dear Sir/ Madam,

I am directed to state that your above offer has been accepted for the supply of Laboratory glassware. under Annual Rate Contract (AMC) based on manufacturer price list with following terms:

Sr. No.	Terms	Description
1.	Discount	As per attached Annexure.
2.	GST	As Applicable
3.	Delivery	Free delivery at BITS Pilani K. K. Birla Goa campus.
4.	Price List effective	FY 2024 – 2025.
5.	Duration	1 st April 2024 – 31 st March 2025.

1. The new price list shall remain valid for the duration of ARC 2024-2025.
2. The purchase orders placed from time to time are to be executed at the earliest but delivery must be completed within the delivery schedule mentioned on the order copy. In case of failure to comply with the date of delivery, liquidity damage will be imposed @ 0.5 % per week subject to maximum of 5 % of undelivered portion of material.
3. Payment will be made for the material received in good condition only defective supply if any has to be replaced by you free of cost failing which rate contract is liable to be terminated and payment if already made will be deducted from any of your bill pending with us.
4. In case you are not in a position to execute our order within the stipulated period, you may inform us immediately so that we may cancel our order and procure it from the other sources.

Annual Rate Contract 2024 - 2025 – M/s B. Patel & Sons.



Birla Institute of Technology & Science, Pilani K K Birla Goa Campus

As far as possible, please submit only one bill against an order. You shall be responsible for any loss, damage or shortage of material in transit.

- Fall Clause:** If the Rate Contract reduces its price or sells or even offers to sell the Rate Contracted Goods following conditions of sale similar to those of the Rate Contract at the price lower than the Rate Contract price to any person or Organization during the currency of the Rate Contract. Rate Contract price will be automatically reduced with effect from the date for all the subsequent supplies under the Rate Contract and Rate Contract amended accordingly.
- Parallel Rate Contract:** BITS PILANI K.K. BIRLA GOA CAMPUS reserves the right to conclude more than one Rate Contract for the same item.
- Please forward 3 copies of the current price list. Additions and deletions of item/s in the Price list may also be communicated.

Kindly acknowledge by returning the duplicate copy of this ARC duly accepted signed & Stamped. On receipt of the same, we shall commence placement of orders for our requirement.

The order will be placed on: M/s B. Patel & Sons Ground Floor, 105/12-2, Yoniesa Apartments, Behind JCB Caculo Consua, Cortalim, Goa. 403722.

IMPORTANT-

- If you are not able to execute our order within the due date, you have to inform us in writing to take further necessary action.
- Please inform us the name of the person who will collect orders /rejected Material and correspondence if any from our campus. The authority letter should consist of the details of the person, his signature, mobile no, phone no etc.

For BITS PILANI – K.K. BIRLA GOA CAMPUS

AUTHORIZED SIGNATORY

Acknowledgment & Acceptance

We hereby acknowledge receipt of the Rate-Contract and Acceptance as per terms mentioned above.

(SIGNATURE AND STAMP SEAL)



Birla Institute of Technology & Science, Pilani
K K Birla Goa Campus

Annexure – A (BPGC/2024-2025/RC/005)

Sr. No.	Product / Particulars	Discount (%)	Make / Manufacturer
1.	Laboratory Plasticware	18 %	• Tarsons Products Ltd.

For BITS PILANI – K.K. BIRLA GOA CAMPUS

AUTHORIZED SIGNATORY

Note for Approval**Sub: Proposal for Rate Contract – Biochemical, Consumables, etc.**

1. To carry out experiments in Labs, it is necessary to procure various types of Chemicals, Biochemical, Consumables, Kits and Instruments.
2. M/s B. Patel & Sons has proposed to enter into the rate contract for the supply of Laboratory Plasticware and has proposed to supply as per below discount structure.
3. All the catalogues received along with the proposals have been retained by purchase and a summary of discounts offered on the catalogue price list is given in the table below:

Sr. No.	Product / Particulars	Discount (%)	Make / Manufacturer
1.	Laboratory plastic ware	18 %	• Tarsons Products Pvt. Ltd.
Terms & Conditions: <ul style="list-style-type: none"> - Prices quoted in the catalogue for 2024-25 are ex-stock & valid till 31.03.2025. - Payment to be made within 30 days from receipt of material. - GST will be @18 %. - Orders to be placed in the name of M/s B. Patel & Sons. - Material ordered will be delivered to our Institute (FOR – BITS Pilani K.K. Birla Goa Campus). - Liquidity Damages: In case of failure to adhere to order schedule, liquidity damage will be imposed @ 0.5 % per week subject to maximum of 5 % of undelivered portion of material. - Shelf life of the product has to be minimum 1 year from the date of delivery. - Replacement policy: Nonperformance of the product should be replaced within stipulated time frame. 			

4. Approval is requested placing a Rate Contract with **M/s. B. Patel & Sons** for supply of Laboratory chemicals, glassware, consumables etc. at the rates indicated in the price list of the catalogues and applicable discounts as above.

Submitted for kind approval.

[Signature]
Mr. Surendra U. Kinlekar
(Purchase Manager)

[Signature]
Mr. Ian Francis Sardinha
(Finance Head)

[Signature]
Prof. Meenal Kowshik
Dean (Administration)

RECEIVED ON : 20/04/24
CLEARED ON : 23/04/24

Approved / Not Approved

[Signature]
Suman Kundra
DIRECTOR

23 APR 2024

RE: Renewal of Rate Contract

sheshi <sheshi@tarsons.in>

Thu, Apr 18, 2024 at 1:32 PM

To: B Patel <bpatelnsons@gmail.com>, "procurement@goa.bits-pilani.ac.in" <procurement@goa.bits-pilani.ac.in>

Cc: "ankur@bpatelnsons.com" <ankur@bpatelnsons.com>

Dear Sir,

As discussed, ARC discount will be 18% & rest terms and conditions will be the same.

With Regards

Sheshi Sunagar

Dy Area Sales and Service Manager -Goa



Tarsons Products LTD.

902, Martin Burn Business Park

BP-3, Saltlake, Sector-v, Kolkata-700091

Tel: +91-33-35220300

Website: www.tarsons.com

Mobile: 9890247350/8830390362

Mail: sheshi@tarsons.in

<https://www.linkedin.com/company/tarsons-products-pvt-ltd/>

<https://www.facebook.com/TarsonsProductsPvtLtd/>

Disi 181 -
NPH -

RE: Renewal of Rate Contract

- B. Patel & Sons.

2 messages

B Patel <bpatelnsons@gmail.com>
To: procurement@goa.bits-pilani.ac.in
Cc: sheshi@tarsons.in, ankur@bpatelnsons.com

Wed, Apr 3, 2024 at 2:08 PM

Dear Sir,

As discussed with Mr. Sheshi from Tarsons, Please find the attached documents for Vendor registration of Tarsons Labwares.

- 1- Authorization Letter from Tarsons Products Ltd.
- 2- GST Registration Certificate
- 3- PAN copy
- 4- Cancel cheque
- 5- MSME Registration certificate of B. Patel & Sons for Mumbai & Goa both.

Thanks & Regards,

Shiv Maurya

B. PATEL & SONS

OFFICE NO.-202, 2ND FLOOR,

SKYLINE WEALTH SPACE,

VIDYAVIHAR WEST,

MUMBAI - 400086

OFFICE NO : 022-25022220 / 022-25022221

EMAIL ID : bpatelnsons@gmail.com/ ankur@bpatelnsons.com

From: Procurement Office @ BITS Pilani K K Birla Goa Campus <procurement@goa.bits-pilani.ac.in>

Sent: 02 April 2024 2:39 PM

To: Pavithra Shettigar - RAUT SCIENTIFIC <goa@rautscientific.com>

Subject: Renewal of Rate Contract - Raut Scientific

Dear Sir/Madam,

Sheshi
9890247350
8830390362

Wishes for the day, hope you are done well.

Request you to share us the current price list & authorization Certificate for the year 2024-2025 for below mentioned Make/Manufacturers, also confirm if there is any change in the discount structure.

We will be renewing the RC for the Financial year 2024-2025 for the below mentioned Make/Manufacturers.

Sr. No.	Product / Particulars	Discount (%)	Make / Manufacturer
1.	Laboratory Plasticware	16 %	• Tarson Products Pvt. Ltd.

Quick revert will be appreciated.

Thanks in advance.

Raghunath R. Naik

Office Assistant - Purchase Team

BITS PILANI, K K Birla Goa Campus

NH- 17B, Zuarinagar, South Goa, Goa-403726

Email : procurement@goa.bits-pilani.ac.in

Tel. No. : +91 8322580137 / 390 / 391


Our GST # 30AAATB2599R1ZC

Note- Please do not change subject line and RFQ number in all future correspondence.

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7 attachments


 **image001.png**
2K

 **Authorization B Patel.pdf**
826K

 **GST REGISTRATION CERTIFICATE - GOA.pdf**
118K

 **Firm PAN Copy.pdf**
68K

 **Cancelled Cheque.pdf**
172K

 **Udyam Registration Certificate New.pdf**
180K

 **SNAP SHOT.pdf**
85K

B Patel <bpatelnsons@gmail.com>
To: procurement@goa.bits-pilani.ac.in
Cc: sheshi@tarsons.in, ankur@bpatelnsons.com

Wed, Apr 3, 2024 at 4:04 PM

Dear Sir,

Please find the attached Authorisation letter and discount structure which is mentioned on our letter head for your reference.

Thanks & Regards,

Shiv Maurya

B. PATEL & SONS

OFFICE NO.-202, 2ND FLOOR,

SKYLINE WEALTH SPACE,

VIDYAVIHAR WEST,

MUMBAI - 400086


.....
OFFICE NO : 022-25022220 / 022-25022221

EMAIL ID : bpatelnsons@gmail.com/ ankur@bpatelnsons.com

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3 attachments

 **image001.png**
2K

 **Authorization B Patel.pdf**
826K

 **Letter..pdf**
177K

B. PATEL & SONS

DEALERS IN : SCIENTIFIC AND LABORATORY EQUIPMENTS

Address : Shop No. 105/12-2, Yoneisa Apartment Behind JCB Caculom Consula,
Cortalim, Goa - 403 722.

Mob : 9820093620 E-mail : bpatelns@gmail.com

Date: 03.04.2024

To,
BIRLA INSTITUTE OF TECHNOLOGY & SCIENCE, PILANI
NH- 17B, Zuarinagar, South Goa,
Goa-403726

Dear Sir,

Kind Attn. Mr. Raghunath R. Naik - Office Assistant - Purchase Team
Sub.: RC for financial Year 2024-2025

In reference to the above subject and your E-mail dated 02.04.2024, we would like to inform you that we here by offering you 16% discount structure for ARC on Tarsons Products for the financial year 2024-2025.

For B. Patel & Sons

Authorised Signatory





An ISO 9001 & ISO 13485 Certified Company

Ref. No:TPL/RC.AUTHO/BITS/482/2024-25

Date:02.04.2024

To,
Birla Institute of Technology and Science, Pilani-Goa Campus
NH 17B, Bypass, Road,
Zuarinagar, Sancoale, South Goa, Goa 403726

This is to certify that M/s. B. PATEL & SONS, Address- SHOP NO. 105/12-1 & 105/12-2, YONIESA AP ARTMENT, BEHIND JCB CACULO CONSUA CORTALIM GOA-403722 is our authorized dealer for "TARSONS" brand Plastic Laboratory Ware & Equipment.

In the event of order placed they will be executing the supplies and will raise their bill for supply and payment.

This certificate is valid till 31st March 2025(Thirty First March Two Thousand and Twenty Five)

Yours sincerely,
For, Tarsons Products Limited



Partha Pratim Dubey
Business Head India & South Asia

Tarsons Products Ltd., 902, Martin Burn Business Park, BP-3, Sector-V, Salt Lake, Kolkata- 700 091

Tel : ++91 33 3522 0300

Website : www.tarsons.com Mail : info@tarsons.com CIN # L51109WB1983PLC036510