



**Birla Institute of Technology & Science, Pilani**  
K K Birla Goa Campus

Ref. : BPGC/PUR/RC/2024-25/006

Date: 24/04/2024

To:

**M/s Nilkanth Bio-Tech**

Shop No. CG-5, Sena Heritage Co-op Hsg. Soc. Ltd,

C wing, Pirani, Nagoa – Salcete Goa – 403722.

Tel: 0832 2782039

**Sub: Annual Rate Contract 2024-2025 ( RC ) for the supply of chemicals and Laboratory glassware.**

Dear Sir/ Madam,

I am directed to state that your above offer has been accepted for the supply of Laboratory glassware. under Annual Rate Contract (ARC) based on manufacturer price list with following terms:

Sr. No.	Terms	Description
1.	Discount	As per attached Annexure.
2.	GST	As Applicable
3.	Delivery	Free delivery at BITS Pilani K. K. Birla Goa campus.
4.	Price List effective	FY 2024 – 2025.
5.	Duration	1 <sup>st</sup> April 2024 – 31 <sup>st</sup> March 2025

1. The new price list shall remain valid for the duration of ARC 2024-2025.
2. The purchase orders placed from time to time are to be executed at the earliest but delivery must be completed within the delivery schedule mentioned on the order copy. In case of failure to comply with the date of delivery, liquidity damage will be imposed @ 0.5 % per week subject to a maximum of 5 % of undelivered portion of material.
3. Payment will be made for the material received in good condition only defective supply if any has to be replaced by you free of cost failing which rate contract is liable to be terminated and payment if already made will be deducted from any of your bill pending with us. In case you are not in a position to execute our order within the stipulated period, you may inform us immediately so that we may cancel our order and procure it from the other sources. As far as possible, please submit only one bill against an order. You shall be responsible for any loss, damage or shortage of material in transit.
4. **Fall Clause:** If the Rate Contract reduces its price or sells or even offers to sell the Rate Contracted Goods following conditions of sale similar to those of the Rate Contract at the price lower than the Rate Contract price to any person or Organization during the currency of the



**Birla Institute of Technology & Science, Pilani**  
K K Birla Goa Campus

Rate Contract. Rate Contract price will be automatically reduced with effect from the date for all the subsequent supplies under the Rate Contract and Rate Contract amended accordingly.

5. **Parallel Rate Contract:** BITS PILANI K.K.BIRLA GOA CAMPUS reserves the right to conclude more than one Rate Contract for the same item.
6. Please forward 3 copies of the current price list. Additions and deletions of item/s in the Price list may also be communicated.

Kindly acknowledge by returning the duplicate copy of this ARC duly accepted signed & Stamped. On receipt of the same, we shall commence placement of orders for our requirement.

**The order will be placed on : M/s Nilkanth Bio-Tech, Pirani Salcete – Goa / M/s Sigma Aldrich Chemicals Pvt. Ltd.**

**IMPORTANT-**

1. If you are not able to execute our order within the due date, you have to inform us in writing to take further necessary action.
2. Please inform us the name of the person who will collect orders /rejected Material and correspondence if any from our campus. The authority letter should consist of the details of the person, his signature, mobile no, phone no etc.

For BITS PILANI – K.K. BIRLA GOA CAMPUS

**AUTHORIZED SIGNATORY**

**COPY TO : M/s Sigma-Aldrich Chemicals Private Limited**

#Plot No 12, Bommasandra-Jigani Link Road  
Anekal Taluk, Bangalore – 560100.

**Acknowledgment & Acceptance**

We hereby acknowledge receipt of the Rate-Contract and Acceptance as per terms mentioned above.

**(SIGNATURE AND STAMP SEAL)**





**Annexure – A (BPGC/RC/2024-2025/006 )**

Sr. No.	Product / Particulars	Discount ( % )	Make / Manufacturer
1.	Laboratory Chemicals and Labware	10 %	<ul style="list-style-type: none"><li>• Sigma Aldrich Portfolio.</li><li>• Sigma Aldrich</li><li>• SAFC</li><li>• Supelco</li></ul>
2.	Laboratory Reagents and Kits	30 %	<ul style="list-style-type: none"><li>• JSGW</li></ul>
3.	Laboratory Chemicals & Labware	40%	<ul style="list-style-type: none"><li>• Loba</li></ul>

For BITS PILANI – K.K. BIRLA GOA CAMPUS

AUTHORIZED SIGNATORY

**BITS, PILANI - K. K. BIRLA GOA CAMPUS**

Ref.: NFA/BPGC/INST/24-25/038

20/04/24  
Date: 18/04/2024

Note For Approval

**Sub : Proposal for Rate Contract – Biochemicals, Consumables, Glassware etc.**

1. To carry out experiments in Labs, it is necessary to procure various types of Chemicals, Biochemical, Consumables and kits.
2. The rate contract for supply of Biochemicals, Consumables by M/s Nilkanth Biotech expired on 31.03.2024 hence to renew the same we obtained the rates from M/s Nilkanth Biotech and party has proposed to supply as per below mentioned discount structure.
3. All the catalogues received along with the proposals have been retained by purchase and a summary of discounts offered on the catalogue price list is given in the table below:

Sr. No.	Product / Particulars	Discount ( % )	Make / Manufacturer
1.	Laboratory Chemicals and Labware	10 %	Sigma Aldrich Portfolio. Sigma Aldrich SAFC Supelco
2.	Laboratory Reagents and Kits	30 %	JSGW
3.	Laboratory Chemicals & Labware	40%	Loba

**Terms & Conditions:**

- Prices quoted in the catalogue for 2024-25 are ex-stock & valid till 31.03.2025.
- Payment to be made within 30 days from receipt of material.
- GST will be @18 %.
- Orders to be placed in the name of M/s Sigma Aldrich Chemicals Pvt. Ltd and M/s Nilkanth Biotech.
- Material ordered will be delivered to our Institute (FOR – BITS Pilani K.K. Birla Goa Campus).
- Liquidity Damages: In case of failure to adhere to order schedule, liquidity damage will be imposed @ 0.5 % per week subject to maximum of 5 % of undelivered portion of material.
- Shelf life of the product has to be minimum 1 year from the date of delivery.
- Replacement policy : Nonperformance of the product should be replaced within stipulated time frame.

Approval is requested placing a Rate Contract with **M/s Sigma Aldrich Chemicals Pvt. Ltd and M/s Nilkanth Biotech** for supply of Laboratory chemicals, glassware, consumables etc. at the rates indicated in the price list of the catalogues and applicable discounts as above.

Submitted for kind approval.

  
Mr. Surendra U. Kinlekar  
(Purchase Manager)

  
Mr. Ian Francis Sardinha  
( Finance Head )

  
Prof. Meenal Kowshik  
Dean (Administration)

RECEIVED ON: 20/04/24  
CLEARED ON: 23/04/24

Approved / ~~Not Approved~~

  
DIRECTOR

23 APR 2024



**Renewal of Rate Contract - Nilkanth Biotech**

info@nilkanthbiotech.com &lt;info@nilkanthbiotech.com&gt;

Thu, Apr 4, 2024 at 11:32 AM

To: "Procurement Office @ BITS Pilani K K Birla Goa Campus" &lt;procurement@goa.bits-pilani.ac.in&gt;

Cc: "mehul@nilkanthbiotech.com" &lt;mehul@nilkanthbiotech.com&gt;

Dear Sir,

Kindly check the attached file for the Authorization Letter of Sigma, JSGW & Loba and below is the Discount structure for the same.

Sr. No.	Product / Particulars	Discount ( % )	Make / Manufacturer
1	Laboratory Chemicals and Labware	10%	· Sigma Aldrich Portfolio.
			· Sigma Aldrich
			· SAFC
			· Supelco
2	Laboratory Reagents and Kits	30%	· JSGW
3	Laboratory Chemicals & Labware	40%	· Loba

Please Note – We request you to cancel our Rate Contract for Takara range of products. ✓

Thanks &amp; Regards.

Sagar Dodia : +91 8779093634

**NILKANTH BIO - TECH**



OUR VALUED CHANNEL PARTNERS



Office Address : Shop No. CG-5, Sena Heritage Co-Op Hst. Soc. Ltd., C-Wing, Pirani, Nagoa, Verna, Goa - 403 722. Tel: 0832-2782039 / Fax : 0832-2782040 • Email : info@nilkanthbiotech.com  
Contact : +91 7077778943 / +91 7077778945 / +91 7077778947

Stock Availability : Mrs Surang Desai / Mrs Suvarna Raj +91 7077779408  
Order Status : Mr Parshuram Bhongle / Miss Glenna Rego +91 7077778943  
Quote Query : Mr Sagar Dodia / Mr Khushal Borad +91 7077778945  
Commercial Bulk : Mr Mangesh Khopkar / Mr Keshu Bhai +91 7709097785  
Account Status : Mrs Varsha Naik / Miss Glenna Rego +91 7077778947  
Warehouse : Mr Bharat Naik +91 7077778948  
Technical Query : Mr Mehul Joshi +91 9820337467

Website: - www.nilkanthbiotech.com Email: info@nilkanthbiotech.com

[Quoted text hidden]

The information contained in this electronic communication is intended solely for the individual(s) or entity to which it is addressed. It may contain proprietary, confidential and/or legally privileged information. Any review, retransmission, dissemination, printing, copying or other use of, or taking any action in reliance on the contents of this information by person(s) or entities other than the intended recipient is strictly prohibited and may be unlawful. If you have received this communication in error, please notify us by responding to this email or telephone and immediately and permanently delete all copies of this message and any attachments from your system(s). The contents of this message do not necessarily represent the views or policies of BITS Pilani.

3 attachments

- BITS Goa - Sigma.pdf  
250K
- BITS Goa - Loba.pdf  
48K
- BITS Goa - JSGW.pdf  
81K



## Renewal of Rate Contract - Nilkanth Biotech

1 message

Procurement Office @ BITS Pilani K K Birla Goa Campus <procurement@goa.bits-pilani.ac.in>

Tue, Apr 2, 2024 at 3:55 PM

To: Mangesh <info@nilkanthbiotech.com>, "mehul@nilkanthbiotech. com" <mehul@nilkanthbiotech.com>

Dear Sir/Madam,

Wishes for the day!

Hope you are doing well and safe.

Request you to share with me the current revised price list and authorization certificates for the FY 2024-2025 for below mentioned Make/Manufacturers, also confirm if there are any changes in the discount structure.

We Will be renewing the Rate contract for the year 2024-2025 for below Make/Manufacturers.

Sr. No.	Product / Particulars	Discount ( % )	Make / Manufacturer
1.	Laboratory Chemicals and Labware	10 %	✓ • Sigma Aldrich Portfolio. ✓ • Sigma Aldrich ✓ • SAFC ✓ ✓ • Supelco
2. X	Laboratory Biochemicals	15 %	X • DSS Takara
3.	Laboratory Reagents and Kits	30 %	✓ • JSGW
4.	Laboratory Chemicals & Labware	40%	✓ • Loba

Quick revert appreciated!

*Class removed*

*Don't forget to share*

Thanks in advance.

**Raghunath R. Naik**

Office Assistant - Purchase Team

**BITS PILANI, K K Birla Goa Campus**  
NH- 17B, Zuarinagar, South Goa, Goa-403726  
Email : procurement@goa.bits-pilani.ac.in  
Tel. No. : +91 8322580137 / 390 / 391  
Our GST # 30AAATB2599R1ZC

**Note- Please do not change subject line and RFQ number in all future correspondence.**

*Sagar -8779693634*



3<sup>rd</sup> April 2024  
SACPL/RC/2345385023

To  
The Chief, Centralised Purchase Unit (CPU)  
Birla Institute of Technology and Science  
BITS, Goa-403726

**Sub: Authorized Distributor for the year 2024-25**

Greetings from Sigma Aldrich Chemicals Pvt Ltd (Part of Merck KGa)!!

We sincerely thank you for your valuable business and support till now. This year, we would like to introduce **M/s NILKANTH BIO-TECH** as our Authorized Distributor for Sigma range of products.

We hereby authorize **M/s NILKANTH BIO-TECH**, will submit the price list for the Rate contract which will be valid till 31/03/2025. Kindly send all your new inquiries and place your order to **M/s NILKANTH BIO-TECH**, a copy to us. Their contact information for business purposes is as follows: -

**M/s NILKANTH BIO-TECH**  
Shop No. CG-5, Sena Heritage Co-op.  
Hsg. Soc. Ltd 'C' Wing Pirani,  
Nagoa, Salcete Goa: 403 722  
E Mail:- [info@nilkanthbiotech.com](mailto:info@nilkanthbiotech.com)  
Website:- [www.nilkanthbiotech.com](http://www.nilkanthbiotech.com)

In case of any technical assistance, please contact us in coordination with **M/s NILKANTH BIO-TECH**.

We look forward to a stronger relationship with your organization in the forthcoming years.

Thanks, and Regards,

For Sigma Aldrich Chemicals Private Limited

Authorized Signatory



**Sigma-Aldrich Chemicals Private Limited**  
Registered Office- #Plot No 12, Bommasandra-Jigani Link Road  
Anekal Taluk, Bangalore - 560100, Karnataka, India  
Tel: +91 80 66219400 Fax: +91 80 66219450  
CIN: U02411KA2003PTC031488  
[www.sigma-aldrich.com](http://www.sigma-aldrich.com)





3<sup>rd</sup> April 2024  
SACPL/RC/2345385023

To  
The Chief, Centralised Purchase Unit (CPU)  
Birla Institute of Technology and Science  
BITS, Goa-403726

#### Annexure 4S

#### Additional Charges Applicable as per the enclosed Rate Contract to supply Sigma Aldrich Chemicals Private Limited (A part of Merck KGaA) products

Please be informed that for certain products additional charges would be applicable as mentioned below:

- ECACC (European Collection of Authenticated Cell Cultures) Cell-Lines would incur additional charges on-account of special conditions required for transfer and shipment via Ocean and/or Air routes. Customers would be charged INR 25,000.00/- per shipment for an order of ECACC Cell-Lines placed through Sigma Aldrich Chemicals Private Limited.
- On selective Cell-Lines additional charges of INR 22,000.00 /- would be applicable per Cell-Line for CITES (Convention for International Trade in Endangered Species of Wild Fauna and Flora) charges.

By accepting these terms in the contract, you agree to pay INR 25,000.00/- per shipment of your ECACC Cell-Line order and INR 22,000.00/- for CITES charges when prompted to do so.

For Sigma Aldrich Chemicals Private Limited (A part of Merck KGaA)

Authorized Signatory

Sales Manager- Academia (North-West Region)



**Sigma-Aldrich Chemicals Private Limited**

Registered Office- #Plot No 12, Bommasandra-Jigani Link Road  
Anekal Taluk, Bangalore – 560100, Karnataka, India  
Tel: +91 80 66219400 Fax: +91 80 66219450  
CIN: U02411KA2003PTC031488  
[www.sigma-aldrich.com](http://www.sigma-aldrich.com)



3<sup>rd</sup> April 2024  
SACPL/RC/2345385023

To  
The Chief, Centralised Purchase Unit (CPU)  
Birla Institute of Technology and Science  
BITS, Goa

Dear Sir/Ma'am,

**Sub: Rate Contract Proposal to supply Sigma Aldrich Chemicals Private Limited (A part of Merck KGaA) portfolio products for the Year 2024-25 (Chemicals/Biochemical/ Solvents/ Glassware/Plasticware etc.**

**Greetings from Sigma Aldrich Chemicals Private Limited (A part of Merck KGaA)**

Please find enclosed the Annual Rate Contract Proposal for supply of **Sigma Aldrich Chemicals Private Limited (A part of Merck KGaA) portfolio** products in Indian Rupees (As per Terms and Conditions attached in the proposal) from the following portfolio brands:

- Sigma Aldrich
- Supleco
- SAFC

The rates will be valid till 31<sup>st</sup> March 2025, List of Enclosures (Choose which are applicable):

- 1) Current Price List Oct-23
- 2) Terms and Conditions for our Proposal (Annexure 2)
- 3) Product Portfolio-wise Discounts
- 5) Authorised Distributor Details

You are requested to please accept the Rate Contract and return the second copy, duly attested confirming your acceptance to the Rate Contract Terms.

For special price bond offers on our products please visit [www.sigmaaldrich.com](http://www.sigmaaldrich.com)

Regards,

For **Sigma Aldrich Chemicals Private Limited**

**Authorized Signatory**  
**Sales Manager- Academia (North-West Region)**



**Sigma-Aldrich Chemicals Private Limited**  
Registered Office- #Plot No 12, Bommasandra-Jigani Link Road  
Anekal Taluk, Bangalore – 560100, Karnataka, India  
Tel: +91 80 66219400 Fax: +91 80 66219450  
CIN: U02411KA2003PTC031488  
[www.sigma-aldrich.com](http://www.sigma-aldrich.com)





3<sup>rd</sup> April 2024  
SACPL/RC/2345385023

To  
The Chief, Centralised Purchase Unit (CPU)  
Birla Institute of Technology and Science  
BITS, Goa

**Terms and Conditions applicable to the Rate Contract to supply products from Sigma Aldrich Chemicals Private Limited (A part of Merck KGaA) for the year 2024-25**

Sigma Aldrich Chemicals Private Limited (A part of Merck KGaA) hereby submits a rate contract proposal (subject to terms of contract) in Indian Rupee Prices for the range of products listed in Annexure 3 to be supplied to you through our authorized distributors. The following sub clauses will expand the terms of our Annual Rate Contract Offer.

**1. Prices**

- This agreement will be valid till 31st March 2025 from the date of your acceptance of the contract.
- The prices in the Current Price List shared with you are duty-paid warehouses directly.
- For products not part of the Rate Contract, rates and discounts ruling on the date of dispatch of the material would be charged.
- Customers would be charged additional charges for specific products.
- The company would revise its price every year to adjust for inflationary and forex changes.

**2. Taxes**

- All Government taxes and levies will be charged extra at actual as per the prevailing rates.
- Please note that a revised price list will be submitted if there are changes in customs duty, taxes or more than 10% fluctuation in USD/INR and/or EUR/INR exchange rates, etc.

**3. Rates**

- We confirm that we don't supply our products to any other government agency/academic or research institute on a portfolio-wide duty paid rate contract at a price lower than that, which is mentioned in the contract either directly or through our authorized distributor.

**4. Delivery**

- Our Authorized Distributor will be able to effect supplies immediately from the ready stock from the date of receipt of the order. For the items not available in ready stock, the delivery will be made within 3-6 weeks on receipt of a firm PO.
- Part deliveries against orders may please be accepted and we assure you that every effort will be made on our side to complete the supply in full with the least possible delay.
- Due to reasons beyond our control such as riots, strikes, civil commotion, shortage of raw material, the act of God, Government restrictions, etc, we or our Authorized Distributors would not be penalized for the delay, non-supply, or part supply of any of the items.



**Sigma-Aldrich Chemicals Private Limited**  
Registered Office- #Plot No 12, Bommasandra-Jigani Link Road  
Anekal Taluk, Bangalore - 560100, Karnataka, India  
Tel: +91 80 66219400 Fax: +91 80 66219450  
CIN: U02411KA2003PTC031488  
[www.sigma-aldrich.com](http://www.sigma-aldrich.com)

- For items not available and/or back-ordered globally, Sigma Aldrich Chemicals Private Limited (A part of Merck KGaA) would not be held responsible and the company stands indemnified from losses arising due to delay or non-supply of products.

**5. Legal Jurisdiction**

- All legal proceedings pertaining to Sigma Aldrich Chemicals Private Limited (A part of Merck KGaA) will be subject to Mumbai Jurisdiction.

**6. Disclaimers**

Any deletion of a particular product/pack size or non-availability of the products from our side should not be treated as a violation of the contract.

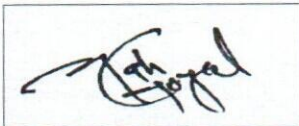
**7. Confidentiality of the Data on the rate contract**

You agree not to copy, translate or pass on the information from the rate contract proposal and the Current Price List application/CD/excel file to anyone who is not employed by your organization.

**8. Payment Terms**

Payments should be made within 60 days from the date of invoicing.

For Sigma Aldrich Chemicals Private Limited (A part of Merck KGaA)



Authorized Signatory

Sales Manager- Academia (North -West Region)



**Sigma-Aldrich Chemicals Private Limited**

Registered Office- #Plot No 12, Bommasandra-Jigani Link Road

Anekal Taluk, Bangalore - 560100, Karnataka, India

Tel: +91 80 66219400 Fax: +91 80 66219450

CIN: U02411KA2003PTC031488

[www.sigma-aldrich.com](http://www.sigma-aldrich.com)





3<sup>rd</sup> April 2024  
SACPL/RC/2345385023

To  
The Chief, Centralised Purchase Unit (CPU)  
Birla Institute of Technology and Science  
BITS, Goa

### Annexure 3S

#### Product Portfolio-wise Discounts applicable on Sigma Aldrich Private Limited (A part of Merck KGaA) products

Please find below the list of product portfolio-wise discounts for the Rate Contract to supply Sigma Aldrich Private Limited (A part of Merck KGaA) products for this period. Please note that the discounts mentioned against the specific portfolio are applicable for and only on that portfolio. These discounts cannot be extended to portfolios not mentioned in the list. Special price items and products do not fall under this discount structure. Please refer to Annexure 4S for Special Price items and additional charges applicable on certain products.

SNo.	SBU No.	SBU Description	Discount % Offered		Additional Remarks
			Imported	Locally Manufactured	
1	Complete product portfolio belonging to Sigma Aldrich	Complete product portfolio belonging to Sigma Aldrich Chemicals	10%	10%	This discount is not applicable on Merck Life Science products supplied through Sigma-Aldrich

Thanks and Regards,

For Sigma Aldrich Private Limited (A part of Merck KGaA)

Authorized Signatory

Sales Manager- Academia (North -West Region)



**Sigma-Aldrich Chemicals Private Limited**  
Registered Office- #Plot No 12, Bommasandra-Jigani Link Road  
Anekal Taluk, Bangalore - 560100, Karnataka, India  
Tel: +91 80 66219400 Fax: +91 80 66219450  
CIN: U02411KA2003PTC031488  
[www.sigma-aldrich.com](http://www.sigma-aldrich.com)



Manufacturers of  
Laboratory Glassware  
and Equipment

## JAIN SCIENTIFIC GLASS WORKS

14, Industrial Estate, Ambala Cantt - 133 006 (INDIA)

Phones : +91-171-2698184, 2698185

E-mail : info@jsgw.com • Website : www.jsgw.com



An ISO 9001:2015 Certified Co. and NABL Accredited Calibration Laboratory

Ref :010 /J/24

Dated : 02.04.2024

### AUTHORISATION LETTER

THE PURCHASE HEAD

BITS PILANI,

K K BIRLA GOA CAMPUS, NH 17B, BYPASS, ROAD,

ZUARINAGAR, SANCOALE,

GOA -403726

Sub: Supply of "Laboratory Glassware & Equipment" of our "JSGW" brand

Dear Sir,

With reference to the above we have the pleasure in informing you that "M/s. NILKANTH BIO-TECH, Goa Branch:- Shop No. CG-5, Sena Heritage Co-op. Hsg. Soc. Ltd. 'C' Wing Pirani, Nagoa, Salcete Goa: 403 722, Ph: 91-832-2782 039, Mob: 9769293009" is our authorised dealer for our "JSGW" brand Laboratory Glassware & Equipment for the year 2024-25.

They are further authorised to quote on our behalf, participate in the tender opening meeting, enter into rate contract, make negotiations, collect orders, and payments etc.

This is for your kind information and record.

For JAIN SCIENTIFIC GLASS WORKS

  
PARTNER





Ref: LOBA/AC24-25/NB-G/7

April 03, 2024

To,

The Purchase Head  
BITS Pilani,  
K K Birla Goa Campus,  
NH 17B, Bypass, Road, Zuarinagar,  
Sancoale, Goa 403726.

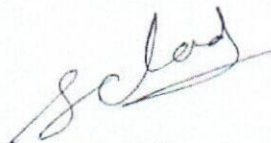
**Sub.: Authority Letter**

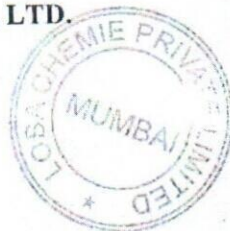
**Dear Sir,**

We hereby certify that we are the original Manufactures of "LOBA CHEMIE" Brand Laboratory Chemicals and we hereby certify that we are Authorize Importer for **Macherey Nagel (MN) Filter Paper** in India and we would like to inform you that we are authorizing herewith our dealer **M/s. Nilkanth Bio-Tech, Goa Branch: - Shop No. CG-5, Sena Heritage Co-op. Hsg. Soc. Ltd 'C' Wing Pirani, Nagoa, Salcete Goa: 403 722 Tel:- +91-832-2782 039.Fax:- +91-832-2782040.** to submit their quotation for LOBA brand Chemicals and Macherery Nagel (MN) Filter Paper for participating in the Tender/Annual Rate Contract on our behalf for supply of Loba Chemie and Macherey Nagel (MN) Products. This Certificate will be valid up to 31.03.2025.

Yours truly,

**For LOBA CHEMIE PVT. LTD.**

  
Authorized Signatory



**Cc to: M/s. Nilkanth Bio-Tech – Goa**

**BITS, PILANI - K. K. BIRLA GOA CAMPUS**

Ref.: NFA/BPGC/INST/23-24/110

Date: 24/05/2023

Note For Approval

**Sub : Proposal for Rate Contract – Biochemicals, Consumables, Glassware etc.**

1. To carry out experiments in Labs, it is necessary to procure various types of Chemicals, Biochemical, Consumables and kits.
2. The rate contract for supply of Biochemicals, Consumables by M/s Nilkanth Biotech expired on 31.03.2023 hence to renew the same we obtained the rates from M/s Nilkanth Biotech and party has proposed to supply as per below mentioned discount structure.
3. All the catalogues received along with the proposals have been retained by purchase and a summary of discounts offered on the catalogue price list is given in the table below:

Sr. No.	Product / Particulars	Discount ( % )	Make / Manufacturer
1.	Laboratory Chemicals and Labware	10 %	Sigma Aldrich Portfolio. Sigma Aldrich SAFC Supelco
2.	Laboratory Biochemicals	15 %	DSS Takara
3.	Laboratory Reagents and Kits	30 %	JSGW
4.	Laboratory Chemicals & Labware	40%	Loba

**Terms & Conditions:**

- Prices quoted in the catalogue for 2023-24 are ex-stock & valid till 31.03.2024.
- Payment to be made within 30 days from receipt of material.
- GST will be @18 %.
- Orders to be placed in the name of M/s Sigma Aldrich Chemicals Pvt. Ltd and M/s Nilkanth Biotech.
- Material ordered will be delivered to our Institute (FOR – BITS Pilani K.K. Birla Goa Campus).
- Liquidity Damages: In case of failure to adhere to order schedule, liquidity damage will be imposed @ 0.5 % per week subject to maximum of 5 % of undelivered portion of material.
- Shelf life of the product has to be minimum 1 year from the date of delivery.
- Replacement policy : Nonperformance of the product should be replaced within stipulated time frame.

Approval is requested placing a Rate Contract with M/s Sigma Aldrich Chemicals Pvt. Ltd and M/s Nilkanth Biotech for supply of Laboratory chemicals, glassware, consumables etc. at the rates indicated in the price list of the catalogues and applicable discounts as above.

Submitted for kind approval.

*[Signature]*  
Purchase Manager )

*[Signature]*  
( Finance Head )

*[Signature]*  
Dean (Admin)

Approved / Not-Approved

*[Signature]*

DIRECTOR

26 MAY 2023