



Birla Institute of Technology & Science, Pilani

K K Birla Goa Campus

Ref.: BPGC/PUR/RC/2024-25/011

Date: 30/04/2024

To:

M/s Aquario Lifesciences

Off. No. 15, 2nd floor,

Buildmore Business Park, Ximer,

Khormlim bypass Rd, Mapusa GA 403507.

Sub: Annual Rate Contract 2024-25 (RC) for the supply of Chemicals, Glassware and plasticware

Dear Sir/ Madam,

I am directed to state that your above offer has been accepted for the supply of Laboratory glassware. under Annual Rate Contract (AMC) based on manufacturer price list with following terms:

Sr. No.	Terms	Description
1.	Discount	As per attached Annexure.
2.	GST	As applicable.
3.	Delivery	Free delivery at BITS Pilani K. K. Birla Goa campus.
4.	Price List effective	FY 2024 – 2025
5.	Duration	1 st April 2024 – 31 st March 2025

1. The new price list shall remain valid for the duration of ARC 2024-2025.
2. The purchase orders placed from time to time are to be executed at the earliest but delivery must be completed within the delivery schedule mentioned on the order copy. In case of failure to comply with the date of delivery, liquidity damage will be imposed @ 0.5 % per week subject to maximum of 5 % of undelivered portion of material.
3. Payment will be made for the material received in good condition only defective supply if any has to be replaced by you free of cost failing which rate contract is liable to be terminated and payment if already made will be deducted from any of your bill pending with us.
4. In case you are not in a position to execute our order within the stipulated period, you may inform us immediately so that we may cancel our order and procure it from the other sources.



Birla Institute of Technology & Science, Pilani
K K Birla Goa Campus

As far as possible, please submit only one bill against an order. You shall be responsible for any loss, damage or shortage of material in transit.

5. **Fall Clause:** If the Rate Contract reduces its price or sells or even offers to sell the Rate Contracted Goods following conditions of sale similar to those of the Rate Contract at the price lower than the Rate Contract price to any person or Organization during the currency of the Rate Contract. Rate Contract price will be automatically reduced with effect from the date for all the subsequent supplies under the Rate Contract and Rate Contract amended accordingly.
6. **Parallel Rate Contract:** BITS PILANI K.K. BIRLA GOA CAMPUS reserves the right to conclude more than one Rate Contract for the same item.
7. Please forward 3 copies of the current price list. Additions and deletions of item/s in the Price list may also be communicated.

Kindly acknowledge by returning the duplicate copy of this ARC duly accepted signed & Stamped. On receipt of the same, we shall commence placement of orders for our requirement.

The order will be placed on: M/s Aquario Lifesciences – Off. No. 15, 2nd floor, Buildmore Business Park, Ximer, Khorlim bypass Rd, Mapusa GA 403507.

IMPORTANT-

1. If you are not able to execute our order within the due date, you have to inform us in writing to take further necessary action.
2. Please inform us the name of the person who will collect orders /rejected Material and correspondence if any from our campus. The authority letter should consist of the details of the person, his signature, mobile no, phone no etc.

For BITS PILANI – K.K. BIRLA GOA CAMPUS

AUTHORIZED SIGNATORY

Acknowledgment & Acceptance

We hereby acknowledge receipt of the Rate-Contract and Acceptance as per terms mentioned above.

(SIGNATURE AND STAMP SEAL)



Annexure – A (BPGC/RC/2024-2025/011)

Sr. No.	Product / Particulars	Discount (%)	Make / Manufacturer
1.	Laboratory Imported reagents, Consumables, Chemicals, Plasticware	5 %	● Genetix Biotech Asia Pvt Ltd Volume 1 & Volume 2
2.	Laboratory Consumables	10 %	● Sartorius Stedim India Pvt Ltd
3.	Molecular Biology Reagents & Consumables	10 %	● Qiagen India Pvt Ltd
4.	Laboratory Consumables marketed by Invitrogen GSG Division	10 %	● Invitrogen Bioservices India Pvt. Ltd.
5.	Antibodies, Reagent & Consumables	10%	● Bio Genomics Asia. Abclonal

For BITS PILANI – K.K. BIRLA GOA CAMPUS

AUTHORIZED SIGNATORY

Note For Approval**Sub: Proposal for Rate Contract – Biochemicals, Consumables, etc.**

- To carry out experiments in Labs, it is necessary to procure various types of Chemicals, Biochemical, Consumables, Kits and Instruments.
- The rate contract for supply of Biochemicals, Consumables by M/s Aquario Life Sciences expired on 31.03.2024 hence to renew the same we obtained the rates from M/s Aquario Life Sciences and party agreed and accepted to continue the supply as per last year's discount structure.
- All the catalogues received along with the proposals have been retained by purchase and a summary of discounts offered on the catalogue price list is given in the table below:

Sr. No.	Product / Particulars	Discount (%)	Make / Manufacturer
1.	Laboratory Imported reagents, Consumables, Chemicals, Plasticware	5 %	● Genetix Biotech Asia Pvt Ltd Volume 1 & Volume 2
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4.	Laboratory Consumables marketed by Invitrogen GSG Division	10 %	● Invitrogen Bioservices India Pvt. Ltd.
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Terms & Conditions:

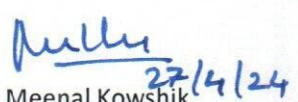
- Prices quoted in the catalogue for 2024-25 are ex-stock & valid till 31.03.2025.
- Payment to be made within 30 days from receipt of material.
- GST will be @18%.
- Orders to be placed in the name of **M/s Aquario Life Sciences.**
- Material ordered will be delivered to our Institute (FOR – BITS Pilani K.K. Birla Goa Campus).
- Liquidity Damages: In case of failure to adhere to order schedule, liquidity damage will be imposed @ 0.5 % per week subject to maximum of 5 % of undelivered portion of material.
- Shelf life of the product has to be minimum 1 year from the date of delivery.
- Replacement policy: Nonperformance of the product should be replaced within stipulated time frame.

- Approval is requested placing a Rate Contract with **M/s Aquario Life Sciences** for supply of Laboratory chemicals, glassware, consumables etc. at the rates indicated in the price list of the catalogues and applicable discounts as above.

Submitted for kind approval.

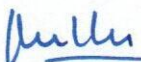

Mr. Surendra U. Kinlekar
(Purchase Manager)


Mr. Ian Francis Sardinha
(Finance Head)


Prof. Meenal Kowshik
Dean (Administration)

RECEIVED ON: 25/04/24
CLEARED ON: 26/04/24

Approved / Not Approved


DIRECTOR 27/04/24

27 APR 2024

Renewal of Rate Contract - Aquario Life Sciences

Roshan Das <roshan.das@aquariolifescience.com>

Mon, Apr 15, 2024 at 12:44 PM

To: "Procurement Office @ BITS Pilani K K Birla Goa Campus" <procurement@goa.bits-pilani.ac.in>, Admin - Aquario Lifesciences <admin@aquariolifescience.com>
Cc: Gautam Naik - Aquario Lifesciences <info@aquariolifescience.com>

Dear Mr.Raghunath,

Please find attached the authorisation Letter & Price List for the Rate Contract 2024-25 of your esteemed Institution.

The Price list is in the link below due to large file.

Link:

<https://drive.google.com/drive/folders/1NVQpbRnSrrj5buqBWaYw93PgQBdZRZXI?usp=sharing>

We are submitting 2023-24 Price list of Genetix Volume 1 & 2 as the new price list has not been published. Biorad & INTEGRA we are submitting 2024-25 Price List from Genetix.

We will share the remaining Genetix new price list for 2024-25 once it is published.

Biogenomics Asia (Abclonal) price list we are submitting of 2023-24 and will share the new 2024-25 Price List once published.

Please find below Discount for the Rate Contract 2024-25 for your ready reference.

Sr. No.	Make / Manufacturer	Discount (%)	Product / Particulars	Companies	Price List Submitted
1	Genetix Biotech Asia Pvt Ltd. Volume 1 & Volume 2	5%	Laboratory Imported reagents, Consumables, Chemicals, Plasticware	Volume 1 & Volume 2 Products	2023-24 ✓
2	Sartorius Stedim India Pvt. Ltd.	10%	Laboratory Consumables	Sartorius Bioprocess Division	2024-25
3	Qiagen India Pvt Ltd	10%	Molecular Biology Reagents	Qiagen	2024-25
4	Invitrogen Genetic Sciences Division	10%	Biology Reagents & Consumables	Genetic Science Division	2024-25
5	Biogenomics Asia Pvt Ltd	10%	Antibodies, Reagent & Consumables	Abclonal	2023-24 ✓

Do let us know for any further details and clarifications.

Thanks & Best Regards

Roshan Das - Founder

Aquario LifeSciences,

Office No.15, 2nd Floor,

Buildmore Business Park,

Ximer, Korlim Bypass Road,

Mapusa, Goa – 403507

Off : +91 7822811966

Mob : +91 9820345269

Email : roshan.das@aquariolifescience.com



From: Procurement Office @ BITS Pilani K K Birla Goa Campus <procurement@goa.bits-pilani.ac.in>

Sent: Tuesday, April 2, 2024 3:06 PM

To: roshan.das@aquariolifescience.com; Admin - Aquario Lifesciences <admin@aquariolifescience.com>

Subject: Renewal of Rate Contract - Aquario Life Sciences







Dear Sir/Madam,

[Quoted text hidden]

[Quoted text hidden]

[Quoted text hidden]

6 attachments

-  **ABCLONAL Authorisaton 2024.pdf**
366K
-  **Genetix BITS PILANI RC DealerAuthorization - Aquario.pdf**
235K
-  **Biogenomics Authorisation Aquario - 2024-25.pdf**
191K
-  **Invitrogen GSD Authorisation Letter AL 4798081.pdf**
83K
-  **Qiagen Authorization letter- Aquario BITS.pdf**
1007K
-  **Sartorius Bioprocess Authorisation BITS Pilani.pdf**
154K

Renewal of Rate Contract - Aquario Life Sciences

1 message

Procurement Office @ BITS Pilani K K Birla Goa Campus <procurement@goa.bits-pilani.ac.in>

Tue, Apr 2, 2024 at 3:06 PM

To: roshan.das@aquariolifescience.com, Admin - Aquario Lifesciences <admin@aquariolifescience.com>

Dear Sir/Madam,

Wishes for the day!

Hope you are doing well and safe.

Request you to kindly share the current revised price list & Authorization Certificate for FY 2024-2025 for the below mentioned Make & Manufacturers, also mention if there is any change in the discount structure.

We will be renewing the RC for the FY 2024-2025 for the below mentioned Make & Manufacturers.

Sr. No.	Product / Particulars	Discount (%)	Make / Manufacturer
1.	Laboratory Imported reagents, Consumables, Chemicals, Plasticware	5 %	✓ • Genetix Biotech Asia Pvt Ltd. Volume 1 & Volume 2
2.	Lab Products & Services	5 %	✗ • Sartorius India Pvt. Ltd.
3.	Laboratory Consumables	10 %	✓ • Sartorius Stedim India Pvt. Ltd.
4.	Molecular Biology Reagents & Consumables	10 %	✓ • Qiagen India Pvt Ltd

Quick revert appreciated!

10% ✓ Sartorius
10% ✓ Bio genomic

Thanks in advance.

Raghunath R. Naik

Office Assistant - Purchase Team

BITS PILANI, K K Birla Goa Campus
NH- 17B, Zuarinagar, South Goa, Goa-403726
Email : procurement@goa.bits-pilani.ac.in
Tel. No. : +91 8322580137 / 390 / 391
Our GST # 30AAATB2599R1ZC

Note- Please do not change subject line and RFQ number in all future correspondence.

Roshan Das - 9820345269

Ref No.: GX/BITS/2024/0403
Date: 03-04-2024

To,
The Director,
BITS Pilani, K K Birla Goa Campus,
NH 17B, Zuarinagar, South Goa
Goa, India 403726

Subject:- Dealer Authorization Letter

Dear Sir,

This is to certify that **Aquario LifeSciences** is our authorized distributor for your esteemed institute. **Aquario LifeSciences** is authorized to participate in your institute's Rate Contract, Tenders, Enquiries, etc., quote products from Genetix Biotech Asia Pvt. Ltd. Price list Volume- I and Volume-II, raise invoice, supply material and collect payment for the supplies made by them on our behalf.

This authorization is valid till our further notice.

Further correspondence can be made with them on the following address with a copy to us for prompt action:

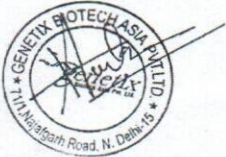
Mr. Roshan Das
Aquario LifeSciences,
Office No.15, 2nd Floor, Buildmore Business Park,
Ximer, Korlim Bypass Road, Mapusa, Goa – 403507
Off: +91 7822811966 Mob : +91 9820345269
Email: roshan.das@aquariolifescience.com

For any further assistance you may contact –

1. Mr. Tushar Kamble – Sr. Business Development Executive on Phone no. 81691 43459 and email id: tushar@genetixbiotech.com
2. Mr. Jayesh Kalbhor – Branch Manager on Phone no.9869139933 and email id: jayesh@genetixbiotech.com
3. Mr. Narinder Singh – Zonal Manager on Phone no.: 9930011449 and email id: narinder_mumbai@genetixbiotech.com

Thanks and Regards,

Authorized Signatory



For Genetix Biotech Asia Pvt. Ltd.

Sartorius Stedim India Pvt. Ltd.

MANUFACTURERS' AUTHORIZATION

To,
The Director,

BITS PILANI, K K Birla Goa Campus

NH- 17B, Zuarinagar, South Goa, Goa-403726

Contact :

Sudipta Saha
National Manager - Institutional Sales

Cell : 9830405876

sudipta.saha@sartorius.com

Ref : SSIPL/SS/BITS-P/RC/AL

Date : 12-Apr-2024

Sub: Authorization letter for Rate Contract Proposal

Dear Sir/Madam,

We, M/s. **Sartorius Stedim India Pvt. Ltd** who are proven and reputable manufacturers of **consumables like Filters (liquid & air vent), Membrane Chromatography, TFF Assembly, Silicon Tubes and systems like fermenter/bioreactors, Virus Counter, TFF System** having factories at No. 69/2 & 69/3 Jakkasandra, Nelamangala Bangalore, India 562123, hereby authorize **M/s. Aquario LifeSciences**, Office No.15, 2nd Floor, Buildmore Business Park, Ximer, Korlim Bypass Road, Mapusa, Goa - 403507 to submit a Tender, process the same further and enter into a Annual Rate Contract with you against your requirement as contained in the above referred Tender for the above items manufactured by us.

We further confirm that no other company rather than **M/s. Aquario LifeSciences** is authorized to quote.

Yours faithfully,
For Sartorius Stedim India Pvt. Ltd.,



Sudipta Saha
National Manager - Institutional Sales



Cc:

Aquario LifeSciences
Office No.15, 2nd Floor,
Buildmore Business Park,
Ximer, Korlim Bypass Road,
Mapusa, Goa - 403507

Registered Office:

Sartorius Stedim India Pvt. Ltd.
No. 69/2 & 69/3
Jakkasandra, Nelamangala
Bangalore, India 562123
Tel. +91.80.68148500
+91.80. 68148600
biotech.india@sartorius.com
www.sartorius.com
CIN:U74210KA1991PTC012445



AUTHORIZATION LETTER

Date: 04/04/2024

**The Director,
BITS PILANI, K K Birla Goa Campus
NH- 17B, Zuarinagar, South Goa, Goa-403726**

SUBJECT: Authorization letter for BITS PILANI Rate Contract for Financial Year 2024-2025.

Dear Sir,

This is to certify that M/s Aquario LifeSciences is our authorized Channel Partner situated at Office No.15, 2nd Floor, Buildmore Business Park, Ximer, Off Khorlim Bypass Road, Mapusa, Goa - 403507 to participate in the Rate Contract for Financial Year 2024-2025.

M/s. Aquario LifeSciences is authorized to submit their quotation, make the supplies, and collect payments thereof on our behalf to your esteemed organization.

This authorization is valid up to 31st March 2025.

Thanking You,
Your Sincerely,

QIAGEN India Pvt Ltd

Authorized Signatory

QIAGEN India Pvt. Ltd.

Coporate One, Plot No. 5 | District Center, Jasola | New Delhi - 110025
Tel: + 91 11 47128301 | Fax: + 91 11 47128302 | Email – customercare-india@qiagen.com | www.qiagen.com

QIAGEN Bengaluru

Golden Square Prime Services Office, 4th Floor | Davanam Sarovar Portico Suites
Hosur Sarjapur Road Junction | Kormangala 2 B Block | Bengaluru - 560068

CIN : U74900 DL 2009 PTC 196804

Date: - 12-April-2024

To
The Director,
BITS Pilani Goa

Subject: - Authorization letter against Email Inquiry 2024-25 Rate Contract of BITS Pilani Goa

Products to be quoted: Laboratory Consumables marketed by Invitrogen GSG Division

Dear Sir/Madam,

We, Invitrogen BioServices India Private Limited, having our registered office at First Technology Place, 3 EPIP, 2nd Floor, Whitefield, Bangalore Pin – 560 066, India, are the Importer and Supplier of reagents/consumables under Applied Biosystems / Invitrogen / Thermo Scientific brand names, do hereby authorize our distributor namely **M/s Aquario Lifesciences, having registered office at Office No.15, 2nd Floor, Buildmore Business Park, Ximer, Korlim Bypass Road, Mapusa, Goa – 403507** to participate in the above said Tender Enquiry to further submit quotes, collect orders and collect payment thereof.

The above-mentioned Authorized Distributor will be required to comply and shall ensure compliance of all applicable Laws, regulations, Tender Terms and Conditions and Company Policies. The Above said authorized Distributor shall apply for any preference under the MSME Clause as per his status and Certification. The Products are imported and no local content from India has been used in manufacturing and this product has been manufactured in **Singapore/USA & other Global sites.**

The Authorized Distributor shall not directly or indirectly export, re-export, distribute or supply products, services, technology sold by Seller to any entity (i) in Russia, Cuba, Iran, North Korea, Sudan, or Syria, (ii) involved in improper development/use of nuclear /chemical/biological weapons (CBW)/missiles/terrorist activities (iii) prohibited by any country, from transacting in the subject product, technology or services. The Authorized Distributor is required to comply with all applicable laws and regulations including US export laws and take required licenses from regulatory bodies. Inability or delay of the Seller to supply because of failure to procure any regulatory/ export licenses, beyond reasonable control of the Seller, shall not constitute breach of Seller's obligations nor invite liability. Authorized Distributor shall be liable to (i) provide end user certificate to Seller (ii) ensure above compliances by end customer in case of resale or transfer. Authorized Distributor's noncompliance with this clause shall be a material breach of this Agreement/ transaction.

The Authorized Distributor has no right over the Intellectual Property of Invitrogen BioServices India Private Limited and the Intellectual Property Rights in the products are only given via a limited license for the purpose of fair and free use of these products for their lifetime. The Authorized Distributor shall not assign any right over the Intellectual Property belonging to T Invitrogen BioServices India Private Limited to any third party.

The validity of the Letter is till the Tender Validity.

For Invitrogen Bioservices India Private Limited



Authorized Signatory
Mr. Chetankumar Patil
Deputy General Manager- GSG Division- West & East Region

Authorization Letter

BGAL/001

DATE: 03.04.2024

To whom it may concern:

We the undersigned, hereby authorize "**M/s "AQUARIO LIFESCIENCES"** to act on our behalf in all manners relating to offer products manufactured and represented by "Bio Genomics Asia" including signing of all documents relating to these matters. Any and all acts carried out by M/S AQUARIO LIFESCIENCES on our behalf shall have the same effect as acts of our own.

M/s AQUARIO LIFESCIENCES is Authorized Distributor BITS Pilani K K Birla Goa Campus,
NH 17B, Bypass, Road, Zuarinagar, Sancoale, Goa 403726, India for

- ABclonal- Antibodies, Elisa Kits, Recombinant proteins, Molecular biology reagents And Kits, NGS Kits
Plasticwares, Custom Antibodies, Custom Proteins, GeneSynthesis.
- Vector Builder Inc- Vectors, Custom Vectors.
- Larodan- Research Lipids and Fatty Acids
- SynVivo - Organ on a Chip
- Rokit Healthcare- 3D Bio Printer

Contact Details of M/s AQUARIO LIFESCIENCES

M/S AQUARIO LIFESCIENCES

Office No. 15, 2nd Floor
Buildmore Business Park,
XIM, Khorlim
Mapusa,
Goa 403507
India
Contact No: 9820345269
Email Id: admin@aquariolifescience.com

This authorization is valid till 31st March 2025 or till the end of Rate Contract Proposal.

Sincerely,



Bio Genomics Asia.



ABclonal Biotechnology Co., Ltd

ABclonal Biotechnology Co.,Ltd

Address:500W Cummings Park,Ste.6500,Woburn,MA 01801,United States

Phone:888-754-5670

Email:info@abclonal.com

Letter of Authorization-Exclusive

Date: Jan. 19th, 2024

This is to certify that, effective from the 1st Jan 2024 to 31st Dec 2024, the company stated below:

Bio Genomics Asia

Whose registered office is at:

**1065, Bhudev Mukherjee Rd, Barabazar, Chandannagar,
West Bengal, India 712136**

has been appointed as an Authorized Exclusive Distributor of **ABclonal Biotechnology Co., Ltd** and is now responsible for **ABclonal Biotechnology Co., Ltd.** business interest, for the following territory:

India

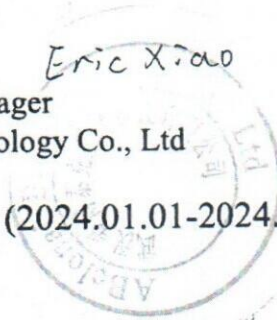
As Authorized Exclusive Distributor of ABclonal Biotechnology Co., Ltd, the Authorized Distributor is authorized to pass all quotations and enter bids that relate to the supply of ABclonal brand products from the international web catalogue of products and services provided by ABclonal Biotechnology Co., Ltd (ap.abclonal.com) to a client, matters not covered in the power of attorney shall be in accordance with the agreement.

For and Behalf of ABclonal Biotechnology Co., Ltd

Eric Xiao
Regional sales manager
ABclonal Biotechnology Co., Ltd

Eric Xiao

Validity – 1 Year (2024.01.01-2024.12.31)





Birla Institute of Technology & Science, Pilani
K K Birla Goa Campus

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For BITS PILANI – K.K. BIRLA GOA CAMPUS

AUTHORIZED SIGNATORY

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(SIGNATURE AND STAMP SEAL)



Birla Institute of Technology & Science, Pilani
K K Birla Goa Campus

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For BITS PILANI – K.K. BIRLA GOA CAMPUS

AUTHORIZED SIGNATORY

BITS, PILANI - K. K. BIRLA GOA CAMPUS

Ref.: NFA/INST/23-24/11A

Date: 24/05/2023

Note For Approval

Sub: Proposal for Rate Contract – Biochemicals, Consumables, etc.

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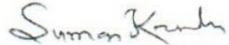
Submitted for kind approval.


(Purchase Manager)


(Finance Head)


Dean (Admin)

Approved / ~~Not Approved~~


DIRECTOR 26 MAY 2023